



Speed Networking Session

Introduction and Preparation

- You now have the opportunity to immediately apply what you've learned about networking: concise, purposeful, and personal introductions.
- Position yourselves in the two concentric circles (outer circle rotates).
- Each round lasts **3 minutes**: 90 seconds per person.
- Keep your pitch short: **Name – Affiliation – Research area – What you are looking for / what you can offer**
- Be curious; ask at least one follow-up question.
- After each round, quickly note down one key takeaway (phone or card).



Conversation prompts

- “What research problem currently excites you most?”
- “What kind of collaboration are you looking for?”
- “What expertise are you hoping to add to your network?”
- “What do you hope to learn today?”



Speed-Networking Rounds

Six rounds of 3 minutes each.

Structure per round:

- 0:00–1:30 – Person A gives their pitch + short exchange
- 1:30–3:00 – Person B gives their pitch + short exchange
- 3:00 – Signal (bell / clap / beep)
- Outer circle or right-hand row moves one seat to the right

Group reflection

1. What did you notice?
 - Was it difficult to keep the introduction short?
 - Did your pitch improve with each round?

2. What makes a strong introduction?
 - Clear, concrete message
 - Enthusiasm
 - A specific question or collaboration interest



How to follow up

- Use the lunch break to revisit the most interesting encounters.
- Choose one or two people to follow up with during the afternoon session—this is how real connections are built.